

PATRICK D. N. PERKINS

PHONE: (408)769-9635
EMAIL: patrickdnperkins@gmail.com

5755 Adventure Dr.
Dublin, OH 43017

ACADEMIC APPOINTMENT

University of Kansas School of Law, Lawrence, KS

Associate Professor of Law – July 2023-Present

Courses taught: Business Associations; Corporate Finance; Lifecycle of a Startup

The Ohio State University Moritz College of Law, Columbus, Ohio

Jeff & Cynthia Harris Fellow, July 2021-July 2023

EDUCATION

The University of Michigan Law School, Ann Arbor, MI

Juris Doctor Cum Laude, Dean's Scholar, May 2013

- *Michigan Journal of International Law*, Associate Editor
- Asian Law Society, Board Member

Brigham Young University, Provo, UT

Bachelor of Arts Cum Laude, Communications: Public Relations, August 2009

- Minor: Chinese, Dean's List
- Chinese Flagship Scholarship Program, Reporter for school newspaper

Nanjing University, Nanjing, China

Visiting Student, Fall 2009

- Graduate level law and media studies classes

TEACHING AND RESEARCH INTERESTS

Core Courses: Business Associations, Corporate Finance, Entrepreneurial Law

Research Interests: Startups, Innovation, Entrepreneurship, China

PUBLICATIONS AND WORKS IN PROGRESS

Crisis Litigation: Analyzing the Noble Quest of the Paycheck Protection Program to Save Small Businesses, ((Nebraska Law Review, forthcoming May 2023). The Paycheck Protection Program (the PPP) was passed to support small businesses through the economic crisis caused by the COVID-19 pandemic. This paper analyzes the implementation of the PPP and makes recommendations for future similar programs.

Pick Starters, Not Winners: The Cautionary Tale of Solyndra, (work in progress). A \$535 million investment into the now defunct solar company Solyndra remains one of the most embarrassing failures of the Obama administration. This paper analyzes why from a practical standpoint it is unwise for governments to invest in large businesses. Instead, if the government wants to use the private sector to advance societally beneficial programs it should instead fund a wide range of early-stage startup companies.

The (Micro)business of Misinformation, (work in progress). Misinformation poses a very real threat to our society, leading in part to the January 6th Insurrection, the anti-vaccination

movement, etc. Many bloggers, podcasters, Youtubers, etc. are profiting off misinformation by positioning themselves as concerned citizens simply “sharing their truths.” This paper analyzes how by properly classifying these individuals as microbusinesses we can then use existing business laws to try and combat misinformation.

CONFERENCES AND PRESENTATIONS

Presenter, *Crisis Litigation: Analyzing the Noble Quest of the Paycheck Protection Program to Save Small Businesses*, National Business Law Scholars Conference, Norman, OK, June 16, 2022.

Presenter, *Business Law Basics for Company Formation, Equity, and Organizational Design*, President’s Buckeye Accelerator summer session, Columbus, OH, May 26, 2022.

Presenter, *Let Your Light Shine Through: Empowering Students to Harness Their Unique Personalities In Their Clinical Legal Work*, AALS Conference on Clinical Legal Education, virtual, May 11, 2022.

Guest Speaker, *Business Law for Entrepreneurs*, Entrepreneurship and the Business Plan (OSU MBA Program), Columbus, OH, March 29, 2022.

Guest Speaker, *Intellectual Property Law for Marketers*, Brand Management (OSU MBA Program), Columbus, OH, March 22, 2022.

Presenter, *Crisis Litigation: Analyzing the Noble Quest of the Paycheck Protection Program to Save Small Businesses*, BYU Winter Deals Conference, Park City, UT, March 8, 2022.

Presenter, *Entrepreneurial Business Law*, President’s Buckeye Accelerator, Columbus, OH, February 8, 2022.

Presenter, *Business Law Basics for Podcasters*, 2020 Peak Podcast Summit, Salt Lake City, UT, June 12, 2020.

PROFESSIONAL WORK EXPERIENCE

Pearson Butler, South Jordan, Utah
Of Counsel, January 2020-Present

- Work to build Silicon Valley style technology startup legal practice
- Represent early-stage technology companies in business related legal matters
- Prepare privacy policies, licensing agreements, terms and conditions etc. for tech companies
- Focus on fundraising, intellectual property protection, formation, contracts, and M&A transactions for tech companies

Tyndl Inc., Salt Lake City, Utah
Privacy Consultant, March 2020-Present

- Consult with founder on development of legal privacy technology platform
- Work with clients to develop appropriate privacy policies and procedures

Cognizant Technology Solutions, Salt Lake City, Utah
Associate Director – Legal, October 2016-August 2019

- Work with cross-functional corporate teams to facilitate legal aspects of acquisitions
- Negotiate, draft and review required M&A documents, contracts, and agreements
- Negotiate minority investments in early-stage companies as a strategic investor

- Draft and review SEC filings and public disclosures

Rekindle Inc., South Jordan, Utah

Co-Founder and President, February 2017-Present

- Coordinate both design and development for relationship app
- Manage all legal, marketing, and financial aspects of company

Alston & Bird, East Palo Alto, California

Associate, April 2015-October 2016

- Advise and represent early-stage tech companies in general corporate legal matters
- Negotiate and draft customer contracts, licensing agreements, terms and conditions, confidentiality agreements, etc.
- Represent investors and early-stage technology companies in fund raising rounds
- Prepare privacy policies, SaaS services agreements, and invention assignment agreements

Jones Day, Palo Alto, California

Associate, October 2013-March 2015

- Represent both buyers and sellers in drafting merger and acquisition documents
- Manage and performed technology transactions and M&A corporate due diligence
- Draft formation documents for new corporations and manage incorporation process
- Prepare informational statements on recent privacy policy and disclosure laws

Powerscore, Ann Arbor, Michigan

LSAT Instructor, August 2011-August 2013

- Teach LSAT classes to large groups as well as provide personal tutoring

University of Michigan Human Trafficking Clinic, Ann Arbor, Michigan

Student Attorney Intern, May 2011-September 2011

- Advocated for victims of human trafficking in preparation of T-visas and other general immigration matters

NewHome (Legal NGO for Chinese migrant workers), Qingdao, China

Legal Intern, February 2010-June 2010

- Assist attorneys ensuring corporate compliance with international labor laws
- Assist attorneys in defense of migrant workers against employers
- Teach classes to migrant workers on applicable labor laws
- Conduct legal research and translate documents into both Chinese and English

PRO BONO LEGAL WORK

- Provide formation and early-stage legal services for non-profit organizations
- Represent undocumented immigrant children in filing for stays of deportation
- Supply general corporate legal advice for international human rights NGO
- Negotiate event contracts for the San Francisco Jewish Film Festival
- Law firm pro bono work committee member

ADMISSIONS AND SKILLS

Admissions: Admitted to the State Bars of California, Utah, and Ohio

Language: Fluent in oral and written Mandarin Chinese

SERVICE AND INTERESTS

- Volunteer student mentor at BYU Law and Entrepreneurship Clinic (2019-2021)

- Coach and judge team of law students in international mergers & acquisition simulation competition (2020)
- Created public relations campaigns for non-profit organizations (2007-2009)
- Taught free English classes to native Chinese speakers (2004-2011)
- Chinese game show contestant, environmentalism, modern Chinese history